



# City of Las Cruces<sup>®</sup>

PEOPLE HELPING PEOPLE

## Council Action and Executive Summary

Item # 7Ordinance/Resolution# 15-16-095For Meeting of \_\_\_\_\_  
(Ordinance First Reading Date)For Meeting of November 2, 2015  
(Adoption Date)

Please check box that applies to this item:

 QUASI JUDICIAL LEGISLATIVE ADMINISTRATIVE

**TITLE:** A RESOLUTION REQUESTING THE PURCHASE OF 175 PORTABLE TWO WAY RADIO UNITS AND ACCESSORIES FROM DAILEY-WELLS OF SAN ANTONIO, TEXAS IN THE AMOUNT OF \$329,000.00 USING NM SPD #40-000-14-00055.

**PURPOSE(S) OF ACTION:**

Approve purchase.

<b>COUNCIL DISTRICT:</b> N/A		
<b><u>Drafter/Staff Contact:</u></b> Kenneth Luchini	<b><u>Department/Section:</u></b> Information Technology/Radio Communications and Electronics	<b><u>Phone:</u></b> 541-2625
<b><u>City Manager Signature:</u></b>		

**BACKGROUND / KEY ISSUES / CONTRIBUTING FACTORS:**

The Information Technology Radio Communications and Electronics Section (Radio Communications) in collaboration with the Las Cruces Police Department (LCPD) is requesting the purchase of 175 portable two-way radios. The LCPD is working closely with Radio Communications to attrition older radios that are currently in use but are no longer supportable by Radio Communications and the manufacturer.

The new radios are designed specifically for the LCPD based on their specific work and performance needs which are directly associated with public safety. The 175 portable two-way radios will be issued to LCPD officers so that they can process critical communications and to provide safety to the LCPD employees.

The LCPD currently maintains the highest number of legacy radios throughout the City's inventory. Radio Communications anticipates upgrading the current EDACs Harris Radio System to a standardized P25 System in the foreseeable future. This technology improvement will provide additional security and reliability features for all of the City's emergency services.

(Continue on additional sheets as required)

Unfortunately the legacy radios are incompatible with the P25 System. The requested radios are P25 System compatible. By purchasing these radios now the LCPD will reduce the overall system wide cost to move to the P25 System in the future.

It is requested the radios be procured in the amount of \$329,000.00 utilizing the State Price Agreement: NM SPD #40-000-14-00055 with Dailey-Wells of San Antonio, Texas.

**SUPPORT INFORMATION:**

1. Resolution.
2. Exhibit "A", Purchasing Managers Request to Contract.
3. Attachment "A", NM SPD #40-000-14-00055.
4. Attachment "B", #DWC-LC100815 LCPD Handheld Radio Inventory Replacement.

**SOURCE OF FUNDING:**

<b>Is this action already budgeted?</b>	Yes	<input checked="" type="checkbox"/>	See fund summary below
	No	<input type="checkbox"/>	If No, then check one below:
	<i>Budget Adjustment Attached</i>	<input type="checkbox"/>	Expense reallocated from: _____
		<input type="checkbox"/>	Proposed funding is from a new revenue source (i.e. grant; see details below)
		<input type="checkbox"/>	Proposed funding is from fund balance in the _____ Fund.
<b>Does this action create any revenue?</b>	Yes	<input type="checkbox"/>	Funds will be deposited into this fund: _____ in the amount of \$ _____ for FY _____.
	No	<input checked="" type="checkbox"/>	There is no new revenue generated by this action.

**BUDGET NARRATIVE**

N/A

**FUND EXPENDITURE SUMMARY:**

Fund Name(s)	Account Number(s)	Expenditure Proposed	Available Budgeted Funds in Current FY	Remaining Funds	Purpose for Remaining Funds
General	10147010-730200	\$272,600.00	\$275,382.83	\$2,782.83	Other minor equip. expenses
Police Patrol	24147030-730200	\$18,800.00	\$46,475.00	\$27,675.00	Other minor equip. expenses
General	10147370-730200	\$37,600.00	\$166,744.72	\$129,144.72	Other minor equip. expenses

(Continue on additional sheets as required)

**OPTIONS / ALTERNATIVES:**

1. Vote "Yes"; this will allow the purchase of 175 portable radio units plus accessories from Dailey-Wells of San Antonio, Texas, in the amount of \$ 329,000.00.
2. Vote "No"; this will not approve the purchase and may jeopardize the safety of the employees.
3. Vote to "Amend"; this could cause a delay in obtaining critical communication equipment.
4. Vote to "Table"; this could cause a delay in obtaining critical communication equipment.

**REFERENCE INFORMATION:**

The resolution(s) and/or ordinance(s) listed below are only for reference and are not included as attachments or exhibits.

N/A

**RESOLUTION NO. 15-16-095**

**A RESOLUTION REQUESTING THE PURCHASE OF 175 PORTABLE TWO WAY RADIO UNITS AND ACCESSORIES FROM DAILEY-WELLS OF SAN ANTONIO, TEXAS IN THE AMOUNT OF \$329,000.00 USING NM SPD #40-000-14-00055.**

The City Council is informed that:

**WHEREAS**, the Information Technology Radio Communications and Electronics Section (Radio Communications) is requesting the purchase of 175 portable two-way radios and accessories that will be issued to the Las Cruces Police Department (LCPD); and

**WHEREAS**, the LCPD is working closely with Radio Communications to replace older radios that are currently in use but are no longer supportable by Radio Communications and the manufacturer; and

**WHEREAS**, the new radios are designed specifically for the LCPD based on their specific work and performance needs which are directly associated with public safety and will be utilized by LCPD officers for critical communications while providing safety to the LCPD employees; and

**WHEREAS**, it is requested that these radios be procured in the amount of \$329,000.00 using the 25% discount offered in price agreement NM SPD #40-000-14-00055 issued to Dailey-Wells of San Antonio, Texas.

**NOW THEREFORE**, Be it resolved by the governing body of the City of Las Cruces:

**(I)**

**THAT** the purchase of 175 portable radio units plus accessories from Dailey-Wells of San Antonio, Texas, in the amount of \$329,000.00 is hereby approved.

(II)

THAT the Purchasing Manager is authorized to contract with Dailey-Wells of San Antonio, Texas as outlined in Exhibit "A" attached hereto.

(III)

THAT City staff is hereby authorized to do all deeds necessary in the accomplishment of the herein above.

DONE AND APPROVED this \_\_\_\_ day of \_\_\_\_\_, 20\_\_.

APPROVED:

\_\_\_\_\_  
Mayor

ATTEST:

\_\_\_\_\_  
City Clerk

(SEAL)

Moved by: \_\_\_\_\_

Seconded by: \_\_\_\_\_

VOTE:

- Mayor Miyagishima: \_\_\_\_\_
- Councillor Silva: \_\_\_\_\_
- Councillor Smith: \_\_\_\_\_
- Councillor Pedroza: \_\_\_\_\_
- Councillor Small: \_\_\_\_\_
- Councillor Sorg: \_\_\_\_\_
- Councillor Levatino: \_\_\_\_\_

APPROVED AS TO FORM:

*Alita Lemley*  
\_\_\_\_\_  
City Attorney 10/22/15

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**CITY OF LAS CRUCES**

**PURCHASING MANAGER'S REQUEST TO CONTRACT**

**For Meeting of: November 2, 2015**

**Resolution No.: 15-16-095**

**Existing Contract Purchase For  
Cadet Radios - LCPD**

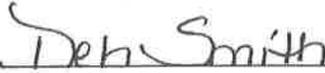
The Las Cruces City Council is provided the following information concerning this request:

**RFP/BID SOLICITATION INFORMATION:**

- |   |  |
|---|--|
| 1. Existing Contract Issuer                         | <b>State of New Mexico</b>             |
| 2. Contract Number:                                 | <b>40-000-14-00055</b>                 |
| 3. Contract Expiration Date:                        | <b>March 31, 2016</b>                  |
| 4. Description:                                     | <b>Cadet Radios - LCPD</b>             |
| 5. Using Department:                                | <b>Information Technology</b>          |
| 6. Current Award Recommendation To:                 | <b>Dailey-Wells of San Antonio, TX</b> |
| 7. Award Amount (includes any tax and contingency): | <b>\$329,000.000</b>                   |
| 8. Projected Completion Date:                       | <b>One-time purchase</b>               |

**PROCUREMENT CODE COMPLIANCE:**

The City of Las Cruces Procurement Code was administered in the conduct of this procurement and approval to purchase is hereby requested pursuant to **Section 24-316**.

  
 Purchasing Manager

110-15-15  
 Date

**CONFIRMATION OF FUND ENCUMBRANCE:**

REQUISITION OR PURCHASE ORDER NUMBER: 16101251	<b>TBD</b>
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State of New Mexico  
General Services Department  
Purchasing Division

Statewide Price Agreement Amendment

**Awarded Vendor**  
9 Vendors – See Page 6

Price Agreement Number: 40-000-14-00055

Price Agreement Amendment No.: Two

Term: April 1, 2014 - March 31, 2016

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public bodies  
allowed by law.

Procurement Specialist: Travis Dutton

Telephone No.: (505) 827-0477

**Invoice:**  
  
As Requested

**Title: Radio Parts & Repair**

This Price Agreement Amendment is to be attached to the respective Price Agreement and become a part thereof.

In accordance with Price Agreement provisions, and by mutual agreement of all parties, this Price Agreement is extended from April 1, 2015 to March 31, 2016 at the same price, terms and conditions.

Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.

Accepted for the State of New Mexico

New Mexico State Purchasing Agent

Date: 3/6/15



**State of New Mexico  
General Services Department  
Purchasing Division**

**Statewide Price Agreement Amendment**

**Awarded Vendor**  
0000113138  
Clover Telecom Asset Management LLC  
8600 N. Royal Lane, Suite 150  
Irving, TX 75063  
  
Telephone No.: 609-410-6073

Price Agreement Number: 40-000-14-00055AJ

Price Agreement Amendment No.: One

Term: April 1, 2014 thru March 31, 2015

**Ship To:**  
All State of New Mexico agencies, commissions,  
institutions, political subdivisions and local public bodies  
allowed by law.

Procurement Specialist: Travis Dutton

Telephone No.: 505-827-0477

**Invoice:**  
  
**As Requested**

**Title: Radio Parts & Repair**

**This amendment is to be attached to the respective Statewide Price Agreement to reflect the following effective immediately.**

**Change vendor number for: Clover Telecom Asset Management LLC, from: 00000105339, to: 0000113138, update the contract administrator for this company to: Ned Viands ([ned.viands@clovertelecom.com](mailto:ned.viands@clovertelecom.com)). Also, change the address and phone number to: 8600 N. Royal Lane, Suite 150, Irving, TX 75063 Telephone No.: 609-410-6073.**

**Except as modified by this amendment, the provisions of the Price Agreement shall remain in full force and effect.**

**Accepted for the State of New Mexico**

  
\_\_\_\_\_  
New Mexico State Purchasing Agent

Date: 1/9/15

State of New Mexico  
 General Services Department  
 Purchasing Division  
 Price Agreement #: 40-000-14-00055

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**Awarded Vendors:****(AA)**

0000051480

Advanced Communications & Electronics, Inc.  
 2417 Baylor Drive SE  
 Albuquerque, NM 87109  
 505-244-3321

Delivery: 10 Days ARO, Typical  
 Contract Administrator: Lori Moore  
 E-mail: lmoore@advtwoway.com

**(AB)**

00000105339

Clover Telecom Asset Management LLC  
 dba American Communications  
 Dept CH 19617  
 Palatine, IL 60055  
 610-779-1119

Delivery: 20 Business Days  
 Contract Administrator: Patrick O'Donnell  
 E-mail: Patrick.odonnell@go-ac.com

**(AC)**

0000089975

Aviate US, Inc.  
 5200 Great America Parkway  
 Santa Clara, CA 95059  
 408-567-6630

Delivery: 6-8 Weeks ARO  
 Contract Administrator: Felix Gurule  
 E-mail: Felix.gurule@aviatnet.com

**(AD)**

0000108698

Comlink Wireless Tech, Inc.  
 1724 Lacy Drive, Suite 106  
 Ft. Worth, TX 76177  
 800-853-8165

Delivery: 5-10 Business Days ARO  
 Contract Administrator: L. Dewitt  
 E-mail: info@comlinktech.com

**(AE)**

0000043236

Dailey - Wells Communications, Inc.  
 3440 E. Houston Street  
 San Antonio, TX 78219  
 210-893-6701

Delivery: Most Items 30 Days or Less ARO  
 Contract Administrator: Jim Sawyer  
 E-mail: jsawyer@dwcomm.com

**(AF)**

0000054703

Durham Communications, Inc.  
 4611 E. Virginia Street  
 Mesa, AZ 85215  
 800-981-8875/505-819-7019

Delivery: Prepaid and Added to Invoice  
 Contract Administrator: Jan Thryegod/Eugene D. Johnson  
 E-mail: Jan@dcicomm.com/gene@dcicomm.com

# DAILEY-WELLS COMMUNICATIONS, INC.

3440 E. Houston St., San Antonio, TX 78219

To: City of Las Cruces, NM

From: Richard Kirian, 505-453-2029, rkirian@dwcomm.com

Date: 10/7/15



## PRODUCT - PORTABLE RADIOS - LCPD

Item	Part Number	Description	Qty.	Unit List	Disc. %	Unit Sale	Ext Sale	
1	DPXG-PB78B	Portable, XG-25P, 764-870MHz, Scan	175	\$ 1,100.00	25%	\$ 825.00	\$ 144,375.00	
2	DP-PL7Z	Feature, 512 Systems/Groups	175	n/c	25%	n/c	n/c	
3	DP-PL4U	Feature, Single-Key DES Encryption	175	n/c	25%	n/c	n/c	
4	DP-PKGED	Feature Package, EDACS Trunking	175	\$ 750.00	25%	\$ 562.50	\$ 98,437.50	
5	DP-PKGPT	Feature Package, P25 Trunking	175	n/c	25%	n/c	n/c	
6	DP-PL4F	Feature Package, P25 Phase 2	175	\$ 250.00	25%	\$ 187.50	\$ 32,812.50	
7	DP-PA9R	Battery, Li-Ion, 2400mAh	175	\$ 80.00	25%	\$ 60.00	\$ 10,500.00	
8	DP-AE9D	Speaker Microphone	175	\$ 135.00	25%	\$ 101.25	\$ 17,718.75	
9	MAEX-NNC1K	Antenna, 806-870MHz, Whip	175	\$ 25.00	25%	\$ 18.75	\$ 3,281.25	
10	DP-HC7P	Belt Clip, Metal	175	\$ 20.00	25%	\$ 15.00	\$ 2,625.00	
11	DP-CH4G	Charger, Single Bay, Tri-Chemistry	175	\$ 120.00	25%	\$ 90.00	\$ 15,750.00	
12	FREIGHT	Freight from San Antonio, TX to Las Cruces, NM	175	\$ 20.00	0%	\$ 20.00	\$ 3,500.00	
						<b>TOTAL</b>	<b>\$ 329,000.00</b>	
		NM STATE CONTRACT SPD 40-000-14-00055 PRICE AGREEMENT						

Price valid for 60 days from the date above.

Terms: Net 30 Days

Shipping: Pre-Pay and add to the invoice.

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# City of Las Cruces<sup>®</sup>

PEOPLE HELPING PEOPLE

## COUNCIL ACTION AND EXECUTIVE SUMMARY PACKET ROUTING SLIP

For Meeting of \_\_\_\_\_  
(Ordinance First Reading Date)

For Meeting of November 2, 2015  
(Adoption Date)

TITLE:

A RESOLUTION REQUESTING THE PURCHASE OF 175 PORTABLE TWO WAY RADIO UNITS AND ACCESSORIES FROM DAILEY-WELLS OF SAN ANTONIO, TEXAS IN THE AMOUNT OF \$329,000.00 USING NM SPD #40-000-14-00055.

Purchasing Manager's Request to Contract (PMRC) {Required?} Yes  No

DEPARTMENT	SIGNATURE	PHONE NO.	DATE
Drafter/Staff Contact	<i>Kenneth Duchini</i>	541-2625	10-14-15
Department Director	<i>S. Moran</i>	541-2031	10-14-15
Other	<i>[Signature]</i>		
Assistant City Manager /CAO	<i>[Signature]</i>	541-2078	11-16-15
Management & Budget Manager	<i>[Signature]</i>	541-2906	10-15-15
Assistant City Manager/COO	<i>David De</i>		10-21-15
City Attorney - <i>buray</i>	<i>[Signature]</i>	541-2128	10/22/15
City Clerk - <i>Interim</i>	<i>[Signature]</i>	X2115	10/23/15